

2024 Drake Software Update Schools

Keynote Speakers – Las Vegas, NV

Derek Ganter, Director of IRS Stakeholder Liaison Division, and Marc Zine, Project Manager Communications and Liaison, will explain how the Inflation Reduction Act is transforming IRS services for tax professionals, covering updates on transformation efforts, Stakeholder Liaison roles, and new features of the Tax Pro Account. (Las Vegas location)



Derek Ganter
Director of IRS Stakeholder Liaison Division
Internal Revenue Service

Derek Ganter is currently the Director of the Stakeholder Liaison organization within the Internal Revenue Service. In this capacity, Derek oversees non-case related engagement with the local, state and regional payroll, tax practitioner and non-tax/industry stakeholders. The scope of his purview includes national outreach and education of IRS policies, practices and procedures to ensure compliance with the tax laws, both by voluntary means and through enforcement programs.

Prior to his current assignment Derek held a variety of positions of increasing responsibility and scope primarily in the IRS Compliance Business Units. Recent assignments include serving as a:

- Bank Secrecy Act/Title 31 Specialist in the designated High Intensity Financial Crimes Area of Miami, Florida,
- Holding various management and non-management compliance positions in the IRS's Examination function in the Small Business/Self-Employed and Large & Mid-Size Business Divisions,
- Assignments to the IRS Communications, Problem Resolution and Disaster Assistance programs, as well as
- Leading several task forces, special projects and teams

Derek has been recognized and received commendations by former IRS Commissioner Charles Rossotti, the American Institute of CPA's, members of the U.S. Congress and other noteworthy institutions for his tax law knowledge, communication skills and ability to find resolution to difficult and sensitive matters.

A native Californian, Derek attended the University of California at Santa Barbara where he was recruited by and began his IRS career in 1989.

In his private life serves on the leadership team of several non-profit organizations and enjoys mentoring student athletes, fishing and playing board games.

**Marc Zine****Project Manager: Communications and Liaison
Internal Revenue Service**

Marc Zine is currently the national project manager for the Stakeholder Liaison branch in IRS Communications & Liaison. Marc develops and implements Stakeholder Liaison's outreach strategies for various key messages targeted to specific stakeholder segments, analyzes performance data and reports business results, and develops guidance, resources and technology to support the entire organization.

Previously, Marc managed the Service's relationships with the leading tax professional membership organizations in California and Nevada. He also collaborated with industry and trade associations in conjunction with other Federal, State and local government agencies to deliver IRS key messages, and other outreach and education programs. He has also worked for the IRS as a Revenue Officer, Revenue Agent and an Appeals Officer.